



Stalco International and Varco Pruden team up

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Stalco International Group has partnered with Varco Pruden Buildings (VP Buildings), a division of BlueScope Buildings North America, Inc. As authorized VP Builder, Stalco provides complete design, engineering, pricing, and construction services to developers and architects of commercial, office, institutional, public, and industrial buildings throughout the U.S., with a focus on the northeast.

Stalco principal, Kevin Harney, said, "Stalco has identified significant market opportunities for highly customizable, architecturally attractive, pre-engineered buildings in the Northeast, particularly in the Greater New York area and Long Island. Varco Pruden Buildings was the obvious partner choice by offering unparalleled flexibility of design solutions, esthetic appeal, and speed of delivery expected by architects, engineers, and Stalco clients."

"Varco Pruden is excited about joining forces with Stalco," said Ross Braithwait, VP of sales and marketing for Varco Pruden Buildings. "Stalco has built a reputation for competent management, technical and engineering expertise, and providing their customers with value-added construction services. Both VP and Stalco are committed to creating innovative, energy-efficient solutions for construction buyers. We believe this partnership will help both companies develop excellent long-term business opportunities in the northeast."

Through VP's computer-aided design and manufacturing system, Stalco offers a very economical and timesaving alternative to the traditional design and construction process, while matching or improving the esthetic appeal and functionality of the structures.

Varco Pruden's sophisticated, proprietary design software - VP Command - allows for review of multiple design and pricing alternatives within minutes or hours, a process that traditionally takes days or weeks. The projects' completion is further accelerated by the structure, roof, exterior wall, panels, finishes and accessories fabrication and delivery typically completed in only four to six weeks, with the largest and most complex structures delivered to U.S. locations in up to 12 weeks. VP's steel systems technology frequently reduces the construction time by up to 30% versus other methods.

Stalco's in-house project management, design and estimating personnel perform complete engineering and design services, based on the clients' or architects' requirements. The flexibility of VP's design process allows the design/build team to easily combine the firm's products with third party curtain wall, roofing and finishes, a crucial benefit to architects developing high-end, highly visible designs. VP structures are frequently utilized to expand existing facilities, as the design software accommodates hybrid structural systems incorporating pre-existing buildings.

Green Construction

Both Stalco and VP are active members of the US Green Building Council (USGBC). VP is also a

founding member of the Cool Roof Rating Council (CRRC). USGBC and CRRC are the nation's leading organizations in the development of sustainable design and energy efficiency standards. Stalco's and VP's commitment to sustainable building practices, combined with VP's energy efficient and sustainable products, make the Stalco/VP team not only an experienced green design/building, but also a valuable consultant to architects and owners developing energy efficient structures and buildings vying for LEED® certification.

Energy efficiency and LEED point eligibility benefits of VP systems include the use of recycled materials; reusable and recyclable materials; energy efficiency through highly rated roof and wall panel insulation components, cool roofs, daylighting, and improved airflows; material and waste reduction through efficient design and manufacturing processes.

For additional information on Stalco's custom engineered building services, please access www.stalcoconstruction.com/preengineered.htm

Stalco International Group (www.stalcoconstruction.com)

Headquartered in Islandia, NY, with a regional office in New York City, Stalco International Group is an affiliate of Stalco Construction, Inc., a full-service general contracting and construction management firm active on Long Island and in the Greater New York area. Stalco International Group specializes in design/build of high-end, customized pre-engineered structures for office, educational, public, retail, manufacturing, warehousing, and agricultural clients in the Northeast and nationwide.

Established in 1992, Stalco Construction builds commercial and institutional facilities for office, retail, educational, healthcare, governmental, cultural, and worship clients. Stalco's personnel include professional engineers, architects, project managers, superintendents, and support staff. The value of the firm's on-going ground-up, interior, and capital improvement projects exceeds \$80 million.

Stalco's current and recent work includes the \$7.3-million Battery Park City Community Center in Manhattan; the \$1.4-million Fair store at the Atlas Park Mall in Glendale, NY; Ultra Diamonds stores in Manhattan and Riverhead, NY; the \$11.3-million renovation of the landmarked Erasmus Hall High School in Brooklyn, NY, one of the largest and oldest high schools in the country; the on-call CM contract for the 778,000-square foot CA, Inc. Global Headquarters in Islandia, NY; the \$1.2-million Dental Hygiene Laboratory and Knapp Hall at SUNY College in Farmingdale, NY; the \$20-million expansion and renovation program for Three Village Central School District in Suffolk County; The Hicksville Fire Department Fire Station 2; and the \$2.7-million Holy Sepulchre Cemetery Administrative Building in Coram, NY.

Varco Pruden Buildings (www.vp.com)

Varco Pruden Buildings (VP), is a division of BlueScope Buildings North America, Inc. VP is a world leader in the pre-engineered steel systems construction industry, each year manufacturing approximately 6,000 buildings, ranging from 1,200 square feet to more than one million square feet under roof. With headquarters in Memphis, Tennessee, the company has six strategically located service centers across the U.S. VP's network of more than 1,000 independent Authorized VP

Builders offers state-of-the-art design/build services in local communities across the United States and Canada, as well as throughout Central and South America, Europe, and Asia.

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