

Huang is new associate director at Eastern Consolidated

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Philip Huang, an investment sales executive with an expertise in selling and acquiring commercial properties on the Lower East Side and in Chinatown, has joined Eastern Consolidated as an associate director.

Formerly a senior associate with Massey Knakal, Huang helped to market over \$25 million in real estate properties and closed transactions worth an aggregate of more than \$75 million.

Responsibilities included new business development, national/local market research, property evaluation, preparing strategic marketing campaigns, and negotiating with investors.

Prior to Massey, Huang served as a paralegal with Herbert Smith, LLP, a law firm based in Shanghai.

He is a member of REBNY, the Chinese American Real Estate Association, The National Association of Asian American Professionals and he co-chairs the Asian Americans for Equality's Young Leader's Council.

A graduate of the University of Pennsylvania, Huang earned a bachelor's degree in International Relations.

He also studied abroad twice in two full-time advanced Mandarin programs at Tongji University and the Beijing Language and Culture University. He is fluent in Mandarin.

Founded in 1981, Eastern Consolidated is one of the country's preeminent full-service real estate investment services firms, combining an unrivaled expertise in the greater New York marketplace with a worldwide roster of institutional and private investor clients. Over the years, it has been responsible for the acquisition, disposition and finance of all types of properties, including office and apartment buildings, lofts, factories, hotels, shopping centers, commercial and residential development sites, taxpayers, parking garages and lots, retail condominiums and air rights transfers.

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