



## Michael Rao, NYCRG

December 14, 2010 - Spotlights

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What was your greatest professional accomplishment in 2010?

Staying focus, and not listening to other people in the brokerage business depressing stories.

What was your most notable project, deal or transaction in 2010?

We will end the year with 23-25 deals closed...+/- 300,000 s/f in total. Not bad for a two man shop.

What predictions do you have for commercial real estate in 2011?

For the owners' deep pockets will survive. For the brokers...tolerance of failure will survive.

What are some of your New Year's Resolutions? :

Staying focused!

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