

## Retail Chase Welles, Northwest Atlantic Real Estate Services

November 22, 2010 - Shopping Centers

Name: Chase Welles

Title: Executive Vice President

Company: Northwest Atlantic Real Estate Services

Location: 711 Westchester Ave., 2nd Fl., White Plains, NY 10604

Birthplace and date: New Haven, Conn., Apr. 21, 1961

Family: Separated, with 2 kids

College: Columbia College; graduated in 1984

First job outside of real estate: Restaurants through high school and college

First job in real estate or allied field: Selling apartments on the Upper West Side during college What do you do now and what are you planning for the future? Tenant rep for retailers in the tri-state area, including Whole Foods, Kohl's, Costco and Staples. Chair of REBNY Retail Committee.

Expanding business to include landlord development.

Hobbies: Sailing, reading, cooking, playing golf badly, skiing

Favorite book: "White Tiger" by Aravind Adiga Favorite movie: "No Country for Old Men"

Favorite website: google.com

Person you admire most (outside of family): Neil Armstrong

Key to success: No fear

If you had to choose another vocation what would it be? Doctor

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