



NAI Friedland's Retail Division closes 16,922 s/f; Zamechansky handles 10,000 s/f

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According to NAI Friedland, a full service commercial real estate firm serving the metropolitan area, its Retail Division completed four transactions totaling 16,922 s/f. NAI Friedland has been an industry leader for 40 years.

* Lease of 10,000 s/f at 2044 Westchester Ave., for \$5.9 million. Executive vice president Kathy Zamechansky brokered the deal between 2044 Westchester Realty LLC (landlord) and Yuca Food (tenant). Zamechansky represented both the landlord and tenant.

* Lease of 3,522 s/f at 36 Main St., Mt Kisco. Vice president Joan Simon brokered the deal between El Kam Realty (landlord) and Joseph A. Bank Clothiers (tenant). Simon represented the landlord in the transaction. The tenant was represented by Tom Rettaliata from RIPCOC Long Island.

* Lease of 2,100 s/f at 1504 Westchester Ave. Executive vice president Robin Herko, executive vice president Steve Lorenzo, and retail specialist David Scotto brokered the deal between Wasa Properties (landlord) and Little Caesars Pizza (tenant). Herko, Lorenzo, and Scotto represented both the landlord and tenant.

* Lease of 1,300 s/f at 369 E Fordham Rd. Executive vice president Rick Stassa brokered the deal between the landlord, 361 E Realty Associates LLC, and the tenant, a shoe and clothing store. Stassa represented both the landlord and the tenant.

"The economy is still causing many to take pause and consider whether the time is right to make a deal," said Tony Lembeck, NAI Friedland's CEO. "Our brokers have a great knack at conveying realistic options to both landlords and tenants. As a result, we are still making deals in this market." Lembeck continued, "Friedland's brokers are out in the market every day, working hard to fill every vacancy in Westchester, Rockland, Putnam, and the Bronx. We are canvassing each market regularly to find the best opportunities for our clients, on both the landlord and tenant side of the transaction."

NAI Friedland Inc., founded in 1970, is a full service commercial real estate firm covering the entire metropolitan New York area, with a majority of its business in Westchester County and the Bronx, but additionally in Putnam and Rockland Counties, New York City, Connecticut, and New Jersey. Headquartered in Yonkers, Friedland also maintains a satellite office in Manhattan. Friedland sales staff members strive to provide guidance and information that enables clients to make the best lease or purchase decisions. Brokers in Friedland's four divisions-Retail, Industrial, Office, and Residential/Developments understand their markets and are supported by a sophisticated computer database of available properties and potential tenants. Friedland is a member of NAI, one of the largest managed networks of commercial real estate firms in the world.