



Martin joins Jones Lang LaSalle as vice chairman

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Jones Lang LaSalle's New York office has hired Robert Martin as a vice chairman with its N.Y.C. brokerage operations. He will provide executive oversight of the firm's brokerage activities in the city, and help drive growth in all of its service lines in the region. Martin will be based out of the firm's New York office and report to Peter Riguardi, president of Jones Lang LaSalle's New York region.

Martin has 26 years of experience in Manhattan commercial real estate and specializes in large transactions for corporate tenants, building owners and investors. He also has expertise in multi-market leasing and sales transactions throughout the U.S. and Europe.

Throughout his career, Martin has completed 15 million s/f in transactions. In the past five years alone, he has arranged transactions that totaled more than 6 million s/f and were valued in excess of \$3 billion.

"Robert Martin adds significant depth to our already market-leading position in Manhattan," said Riguardi. "He has consistently been ranked as a top producing professional throughout his career and is a noted expert on the Manhattan real estate market."

Prior to joining JLL, Martin served as an executive vice president with CB Richard Ellis Inc. As one of its top-producing brokers, he was honored each year with the firm's Colbert Coldwell Circle award, which recognizes the top 3% of the company's brokers worldwide. In 2000, the firm named Martin as its No. 2 worldwide producer and the top broker at its Midtown Manhattan office. He was also named as one of its Top 10 worldwide producers in 2003 and 2008.

Previously, Martin worked at Grubb & Ellis, where he began his career in 1984 and eventually rose to the position of senior managing director. Martin was consistently named by the company as one of its top 20 worldwide producer. In 1991, he was recognized as its top worldwide producer.

Martin received a bachelor's degree in economics from the Wharton School of Business at the University of Pennsylvania. He is a licensed sales person in NYS and an active member of the Real Estate Board of New York.

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