



Marc Miller, Winoker

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What was your greatest professional accomplishment in 2012? : staying close with key executives with an affinity for ethical behavior.

What was your most notable project, deal or transaction in 2012? : worked with several "family offices" as their exclusive broker. receiving excellent referrals from doing the right job.

What are your predictions for commercial real estate in 2013? : very good time to be on the supply or demand side! tenants with excellent credit and able to move will do great. landlords that are re-positioning will do well but only after a sizable waiting period for free rent, expenses and cash contributions to catch up.

What are your resolutions for 2013? : Meet more good people. Procrastinate less. De-clutter. Be more patient with self and others. Spread optimism.

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