

Pompa-Jamin launches JPJ Beneficial Real Estate

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According to Jaime Pompa-Jamin, founder and president of JPJ Beneficial Real Estate Group, a residential real estate company serving the NY-metro area and L.I. has been launched.

JPJ Beneficial offers a wide variety of services designated to help clients with their real estate needs.

With extensive transactional know how and valuable relationships within the real estate industry, JPJ Beneficial professionals have consistently been able to translate their experience into successful projects for clients. The foundation of the business is to share knowledge and advise clients so that they can make the best possible real estate decisions.

JPJ Beneficial services include seller representation, buyer representation, evaluations/property consultations, home staging, interior design & decorating, finance/home appraisals and home inspections. The advantage of working with JPJ Beneficial is that clients can work with one company for various services rather than hiring multiple companies for each project. JPJ Beneficial's vast network of affiliates link together to create a unique "one stop shop" for clients, which is maintained with the highest standards of care.

JPJ Beneficial recently represented a seller in Breezy Point, and was able to procure a buyer within a few months upon listing the home. The company also sold a one-bedroom apartment for a client in Brooklyn Heights within two weeks of placing it on the market. The speed and efficiency of these transactions is impressive for a company that was being formed in the 3rd quarter of 2009. In addition to these two sales transactions, JPJ Beneficial has recently represented buyers in acquiring properties and has managed the interior design, decorating and complete gut rehabs of several homes.

Pompa-Jamin has extensive experience in sales, leasing, administration and operations having worked with reputable companies such as Massey Knakal Realty Services in New York, Century 21 Sussex & Reilly of Chicago, and Eileen Lally & Associates of Chicago. Working closely with Massey Knakal managing partner, Brian Leary, she was involved in managing a commercial investment sales division consisting of 75 employees and assisting in property sales totaling 2.5 million s/f of existing buildings, 3 million s/f of buildable s/f and an aggregate sales value of approximately \$525 million. After working several years along Leary, Pompa-Jamin decided to join him in 2008 and contribute to the development of CPEX Real Estate, a commercial real estate brokerage firm. With extensive experience in sales, leasing, administration and operations, she was involved in implementing procedures and processes that assisted the company in achieving its operating goals. Pompa-Jamin's ability to communicate and understand her clients' objectives has helped her successfully complete real estate transactions throughout New York and Chicago. Many clients have become repeat customers as they buy, sell, finance, decorate and renovate their homes.

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