



Jeffrey Pliskin, Pliskin Realty and Development, Inc.

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What was your greatest professional accomplishment in 2012? : We were awarded a major property management contract by a Long Island shopping center owner to manage 16 shopping centers.

What was your most notable project, deal or transaction in 2012? : We sold two shopping centers and an office building for our own account, completed construction and leasing of two shopping centers, and signed over 20 leases.

What are your predictions for commercial real estate in 2013? : I anticipate that retail leasing will remain slow and steady with tenants' business remaining stable. Property purchase prices will remain high.

What are your resolutions for 2013? : Seek out more property buying opportunities, particularly deals "under the radar," and aggressively market our third party management and leasing services. Explore the market to acquire management companies. Also, as usual, "ABC," "always be collecting."

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