



Business Developer and Consultant: Mario D'Amore

May 27, 2010 - Spotlights

Mario D'Amore began his career in banking in 1973 which is nearly a 37 year career that includes 20 years experience in retail banking and 17 years in commercial banking.

Although a seasoned banker, Mr. D'Amore prefers to be known as a significant resource to his clients and prospects hence the title, Business Developer and Consultant within the real estate industry which has a focus primarily on company types such as Real Estate Management, Title & Settlement Companies along with Exchange Accommodators for 1031 like-kind exchanges.

I believe for me the secret of success is defined by the following quote from James Michener, which was a former managers' assessment of me, said Mario:

"The Master in the art of living makes little distinction between his work and his play, his labor and his leisure, his mind and his body, his information and recreation, his love and his religion. He hardly knows which is which.

He simply pursues his vision of excellence at whatever he does, leaving others to decide whether he is working or playing. To him he's always doing both." James Michener

Mario works with a passion for his clients and will assist them through a fiscal management process, understanding an industry of most any kind and exceeding the expectations of clients, prospects and professional firms. A needs based selling approach coupled with sensitivity to the bottom line makes him a prominent New York banker well ahead of his time.

Focused target market includes:

Hedge Fund Companies

Insurance companies

Real Estate Management

Title & Settlement

Exchange Accommodators

Networking as a member with such fine organizations (stated below) has provided significant opportunities and expanded his outstanding reputation as a resource.

1-International Council for Shopping Centers (ICSC)

2-Community Housing Improvement Program (CHIP)

3-GreenPearl Events

4-Clients for Life (CFL)

Please feel free to contact Mr. D'Amore, Cell: 631-379-2929

