



Sampson, Toy and Clauss join Sabal's New York commercial real estate lending team

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William Sampson, Sabal

Allison Toy, Sabal

Kurt Clauss, Sabal

New York, NY Sabal Capital Partners, LLC, a financial services firm specializing in commercial real estate, lending and investing, has added a group of strategic new hires. As a part of this new wave of hires, three executives have joined Sabal's commercial real estate (CRE) lending team N.Y., including:

- William Sampson, head of CRE securitization: As an accomplished real estate finance executive with extensive experience in underwriting and structuring commercial real estate loans, Sampson will help lead Sabal's CMBS securitization efforts. Previous roles include executive director of Morgan Stanley & Co. International's EMEA commercial real estate credit group, as well as executive director and head of securitization underwriting for Morgan Stanley & Co.'s CMBS group.
- Allison Toy, head of CRE underwriting: In her new role, Toy will help lead the CRE Underwriting team, based in New York. Toy most recently served as director of CRE capital markets and finance for Wells Fargo Securities, where she was a senior contributor in the development and implementation of the risk retention process for Wells Fargo Securities to meet new regulatory mandates under the Dodd-Frank Act. Previously, she held underwriting positions at Situs Companies and CWCcapital.
- Kurt Clauss, associate: A real estate professional with experience in property appraisal and feasibility, Clauss will manage CRE transactions at Sabal Capital Partners. He most recently served as associate director in Cushman & Wakefield's commercial real estate valuation and advisory group.

"We continue to seek out the best in the industry to support the exponential growth of our lending programs and our position as the market leader in small balance commercial real estate lending," said Pat Jackson, CEO of Sabal Capital Partners. "The addition of top talent to our team ensures our ability to serve and keep clients ahead of the curve with best-in-class debt solutions."

"Sabal is committed to sourcing the industry's highest caliber talent," said Jackson. "As we continue to grow and reinforce our single-source lender model, adding breadth and experience to the team will help ensure we meet pipeline goals and capitalize on extensive opportunities in the marketplace."