



## **Belkin joins the HLW team as a principal**

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Julia Belkin, HLW

New York, NY Architecture, design and planning firm HLW has added Julia Belkin to the team. As principal, she comes to her new role with a background in creative visioning, planning and project execution. Her organizational leadership and approach to business development, with specific focus on growing landlord relationships and financial services, will complement HLW's current initiatives and goals for the future. She joined the team in August.

With two decades of industry experience, she is an interior architect who comes to HLW with a track record of driving organizational growth.

In her previous role, Belkin grew a partnership of seven designers to a firm of over 60 — cultivated through strong relationships in the architecture and design community and an acute attention to client service and corporate excellence. Leveraging a strong proficiency in prospecting new business, forming strategic partnerships, and overseeing project management, Belkin will serve as an integral component of HLW's leadership team.

"Julia's dynamic skill set and extensive expertise in the real estate industry is vital in our ever-changing, progressive field of architecture and design," said Ed Shim, managing director of HLW NY and principal "We are thrilled to have her join our leadership team, and we look forward to seeing the impact she will make on our growing firm."

Belkin will be responsible for overseeing projects as a principal in Charge, as well as expanding and maintaining a network of professional connections in the New York real estate community. "I am honored to be joining the team at such an established market leader, and I look forward to the opportunity to help expand the firm's reach in New York City," said Belkin.

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