



2019 Women in Real Estate: Anna Guiliano, Borah, Goldstein, Altschuler, Nahins & Goidel, P.C.

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Name: Anna Guiliano

Title: Partner

Company Name: Borah, Goldstein, Altschuler, Nahins & Goidel, P.C.

What is your favorite motivational quote?

"My mission in life is not to merely survive, but to thrive; and to do so with some passion, some compassion, some humor, and some style." ~ Maya Angelou

What books, blogs, podcasts, resources or influencers would you recommend to women?

"Becoming" by Michelle Obama was an excellent book. I would recommend it to women because the book addresses the unique experiences that women encounter throughout life.

How do you hold your own in a negotiation?

I have control over the necessary facts, in depth study and argument that need to be made. I also make sure I have a good understanding of who is sitting across the table from me.

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