



## **Avison Young Tri-State Investment Sales Group welcomes Gumula and Tropp**

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Terri Gumula,  
Avison Young

Daniel Tropp,  
Avison Young

New York, NY According to the Tri-State Investment Sales Group for Avison Young, the firm has hired Terri Gumula and Daniel Tropp.

Gumula and Tropp become directors, and will develop and execute investment sales opportunities

throughout the Tri-State region, focusing on office and development properties, respectively.

“Terri and Daniel are exactly the type of talented industry veterans we seek to attract as we continue to grow,” Nelson said. “They bring a range of expertise that spans many facets of commercial real estate, many of which serve to differentiate us from our competitors—and which will lend us continued success in this extremely competitive market.”

Gumula was most recently VP, Special Situations and Workouts at Citigroup Global Markets, where she managed a \$2 billion portfolio of commercial properties and was directly involved with the restructure, sale, disposition or removal of \$1.1 billion in impaired assets. Prior to Citigroup, she was managing principal at MMDC Group, and she previously held positions at Real Estate Capital Partners, Time Equities and Pearce & Mayer Realty. Gumula holds a bachelor's degree in Economics from the University of Maryland, College Park and is a member of the Urban Land Institute, Real Estate Lenders Association, Young Men/Women's Real Estate Association and Women in Housing & Finance.

Tropp was most recently an investment sales broker for Ariel Property Advisors, where he and his team evaluated over \$11 billion of multifamily, development, and commercial real estate throughout New York City, selling more than \$300 million in assets. As a REBNY member, he regularly moderates the organization's Commercial Crossfire panels and is co-chair of its Brooklyn Commercial Committee. He also contributes columns to the Commercial Observer. Tropp holds a bachelor's degree in Business from George Washington University, and is active in the George Washington University Alumni in Real Estate Network

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