



2019 Ones to Watch: Adriana Contavalle, TEK Realty Advisors LLC

April 16, 2019 - Spotlights

Name: Adriana Contavalle

Title: Associate, Investment Sales

Company Name: TEK Realty Advisors LLC

Year that you entered your current field? January 2016

List up to three CRE organizations that you are currently a member of:

What do you consider to be your greatest professional accomplishment in the past 12 months?

In August of 2018 I joined TEK Realty Advisors, a boutique commercial real estate brokerage located in Astoria, Queens. During my first couple of months I recalibrated my focus and I made building a foundation in certain neighborhoods part of my regiment. I am part of a hardworking and dedicated team, whose collaborative approach allowed me to place multiple deals under contract. Working with industry professionals who have become mentors and support my professional career is an accomplishment on its own.

Who or what do you attribute to your success?

My persistence has kept me going in good times and bad, which has allowed me to cross paths with individuals who have shared experiences, advice and knowledge with me, which I am thankful for because it has and continues to make me a better professional. Additionally, the support my family has shown since I started has given me the strength every young professional deserves.

If you have a mentor, who is it and how have they influenced your personal & professional growth?

My greatest mentor has always been my father. He came to New York as a teen from Sicily and through hard work and determination he was able to build multiple businesses and develop properties on Long Island. Watching him grow as a businessman, a father and a leader, I was inspired by all he was able to accomplish. My father triggered my interest in real estate at a young age and taught me that with the combination of hard work, passion and integrity, you can realize great success.

