nyrej

2019 Ones to Watch: Camille Renshaw, B+E

April 16, 2019 - Spotlights

Name: Camille Renshaw

Title: CEO

Company Name: B+E

Year that you entered your current field? 2004

List up to three CRE organizations that you are currently a member of:

CCIM
ICSC
CREW

What do you consider to be your greatest professional accomplishment in the past 12 months?

Our joint venture with RCX Capital Group to serve a wider spectrum of 1031 needs. RCX's online 1031 Exchange Hub will help exchangers analyze beneficial interests in Delaware Statutory Trusts (DSTs) offered by Inland and other sponsors, while the B+E platform helps 1031 exchangers facilitate Fee Simple transactions. We are excited to be able to offer our services to 1031 exchangers who use RCX to find replacement options and we can now point our clients to beneficial interests in DSTs as an alternative.

If you have a mentor, who is it and how have they influenced your personal & professional growth?

My grandmother. She showed courage in running away from a bad home life in Alabama when she was a teenager, joining the Women's Auxillary Corps. at a hospital on Staten Island during WWII and later a great wife and partner to my grandfather in Tennessee. She told me always that I could do anything if I worked hard enough. She also told me not to worry about being afraid–fear is healthy and should never go away–but to focus on being brave.

What advice can you offer to someone who is interested in a career in your industry?

The key to success is not coming from money or having a better education or getting lucky. The key is to just outwork everybody else. You can go all the way in this industry if you're willing to work very, very hard.

Who are some leaders that you admire and why?

I greatly admired Pat Summitt. She understood hard work, believed in the power of relationships, and had the winning edge.

Sallie Krawcheck: her profound commitment to getting money into the hands of women exhibits a deep capacity for leadership, cunning and compassion in the face of social crisis - she has put her whole career on the line to do so.

Nancy Lublin is a standout among social entrepreneurs. She proves that everyday business savvy can be applied to charity work too.

Warren Buffett: He gives credit to his people for their work, grants his leadership autonomy, takes responsibility for his personal mistakes, and has terrific judgment.