



## **2019 Ones to Watch: Jamie DeNicola, Signature Realty**

April 16, 2019 - Spotlights

Name: Jamie DeNicola

Title: Investment Sales Broker

Company Name: Signature Realty

Year that you entered your current field? 2018

Who or what do you attribute to your success?

I credit much of my initial success to a few things. First, I have two great mentors at Signature Realty. From day one, the firm's founders, Lazer Sternhell and Peter Vanderpool set the tone, setting achievable goals and holding me accountable for the work that I do. Peter and Lazer lead by example, forcing agents like myself to emulate the work ethic and skills that make them so successful. Additionally, as a rookie, I have made a conscious effort to learn as much as possible as fast as possible. I believe this has allowed me to be confident when speaking with clients and ultimately convey that I am someone worthy of their time.

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