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## **Nelson of Avison Young New York City office launches new podcast: The Nelson Report**

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James Nelson, Avison Young

New York, NY According to the New York City office for Avison Young, The Nelson Report, a new podcast series hosted by head of tri-state investment sales James Nelson, has been launched.

Nelson, who has been involved with the sale of over 400 properties and loans surpassing \$4 billion in value during his 20-year career, will use the podcast to explore the major real estate issues of the day with leading commercial real estate executives.

The series will not only address brick-and-mortar real estate deals and strategies but will deconstruct the broader issues and policies contributing to the ever-complex commercial real estate

markets in New York City.

“We are extremely excited to launch this podcast,” Nelson said. “We plan to use it as a tool to discuss the pertinent issues in commercial real estate today with some of the most respected minds in the industry, as well as explore best business practices for team building and goal setting.”

The inaugural episode, featuring Seth Pinsky, EVP at RXR Realty and former president of the New York City EDC, explores the collapse of the deal to bring Amazon to New York City – and what can be learned from it.

The second episode features an inspirational interview with Ryan Serhant, head of the Serhant Team at NestSeekers, bestselling author, producer and star of Bravo’s two-time Emmy nominated realty television series, Million Dollar Listing New York, and its spin-off, Sell it Like Serhant, and star of the Ryan Serhant Vlog on Youtube.com.

New listeners can subscribe to the Nelson Report here or on iTunes, Spotify, Google Play and Stitcher.

Nelson heads up a group of three dozen professionals in the sale of multifamily, office, development and retail properties. The Tri-State Investment Sales group, which closed 16 sales valued at \$394 million in 2018, is currently marketing 50-plus active listings valued at over \$1.5 billion.

Avison Young is the world’s fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its Principals. Founded in 1978, with legacies dating back more than 200 years, the company comprises approximately 5,000 real estate professionals in 120 offices in 20 countries. The firm’s experts provide value-added, client-centric investment sales, leasing, advisory, management and financing services to clients across the office, retail, industrial, multi-family and hospitality sectors.

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