



Compass welcomes Cardillo to its newly launched investment sales platform

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New York, NY According to Adelaide Polsinelli and Ronda Rogovin, both vice chairs of Compass, a technology-driven real estate platform, announce the continued expansion of the investment sales division with new hire, Michael Cardillo. As part of its continued growth and expansion, Cardillo joins George Moss, Karen Dome, Michael Caiola, Mitchell Goldstick and Trystan Polsinelli, along with Robin Abrams and her team who are expanding the retail leasing division. He will be specializing in the sale of investment properties in the boroughs, predominantly Brooklyn. Cardillo brings a strong and diverse track record of executing complex deals in the tri-state area.

“Cardillo will bring an advantage to our thriving Investment Sales Division, having closed over \$35 million in sales transactions, including a portfolio of 12 development sites in Brooklyn,” said Polsinelli. “The combination of his exceptional deal making skills and sophisticated market knowledge will add further depth to our rapidly expanding capabilities.”

Prior to joining Compass Commercial, Cardillo was in the investment sales division at Corcoran where he sourced, negotiated and structured the terms of sale of several successful transactions including 525 St. Marks Pl., 2178-2182 Pitkin Avenue, 2817 Atlantic Ave. and 520 Liberty Ave. He serviced a majority of in-house sales and leasing referrals from residential agents over the firm’s eight Manhattan offices. Cardillo was also a co-founder of Middlegate Funding, where he was responsible for marketing and business development as well as firm-wide underwriting transactions on national accounts.

Prior to Middlegate he was a portfolio manager at a long/short equity hedge fund, responsible for the execution of all trading for a \$300 million portfolio and the management of a profitable \$150 million consumer-focused trading account.

Cardillo is a native of Queens, graduating from Queens College at the City University of New York with a degree in Economics.

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