



## **2019 Women in Building Services: Jessica Vail, The Falcon Group**

February 19, 2019 - Spotlights

Name: Jessica Vail

Title: Director, Marketing & Business Development

Company Name: The Falcon Group

How many years have you been in your current field? 13

List up to three CRE organizations that you are currently a member of:

CAI,  
IREM,  
IFMA

What does it mean to you to be a team player?

Being a team player means working smarter, doing the right thing and going the extra mile for your colleagues. It means sometimes having to make personal sacrifices for the common goal of your team. And above all, it means having a positive attitude. One of my favorite quotes: "A bad attitude is like a flat tire, you can't go anywhere until you change it."

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