



2019 Women in Building Services: Jacquelyn Wind, Global Furniture Group

February 19, 2019 - Spotlights

Name: Jacquelyn Wind

Title: Territory Manager, Corporate Business Development-Long Island/Metro NY

Company Name: Global Furniture Group

How many years have you been in your current field? 6-1/2 Yrs

List up to three CRE organizations that you are currently a member of:

Commercial & Industrial Brokers Society (CIBS-LI)

What was your greatest professional achievement or most notable project in the last 12 months?

My greatest professional achievement at Global occurred at the inception of my hire. I was forewarned that the territory that I was about to inherit, hadn't had solid representation in seven years, and that the Global "brand" would need to be introduced or renewed at our dealership partners and to their sales people. I made it my professional/personal challenge to spread the Global brand to anyone that would listen to me! There were fun bets at the various dealerships, that I wouldn't last a year...well, I guess I won! I've made some wonderful friends along the way.

What trend(s) do you predict to dominate your industry in 2019?

Consumers are still striving towards "healthy buildings" or "Green" initiatives, as seen over the last 10+ years. "Healthy" employees and sustainable furniture will dominate 2019. The allocation of space in the office will continue to shift from individual space to a more group and community spaces, to further promote collaboration, activity-based working and migration within their spaces.

Which of your philanthropic endeavors are you most proud of?

After the recession, I left my 28 year career as a commercial interior designer. I wanted to give back to my community. I reached out to the American Heart Association to volunteer. I was placed on the HeART Ball event committee. Local artists donated their works for the event and needed to stay within the theme, "What is closest to your heart?" I am also an artist (when I have the time!) My piece sold for \$450! Someone loved my artwork and I raised money for the organization at the same

time! It was a poignant moment for me.

What does it mean to you to be a team player?

A team player is someone that openly includes others...unbeknownst to them that you fully intend to help, encourage, strategize and achieve their goals...without any feeling of payback and receiving the greatest sense of accomplishment, knowing that your teammate succeeded.

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