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Collins joins Silverstein as executive vice president and director of development

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Brian Collins, Silverstein

New York, NY According to developer Silverstein Properties, Brian Collins will join the firm as EVP and director of development.

“Brian has a long and successful history in the real estate industry and we look forward to working with him in the New Year,” said Larry Silverstein, chairman of Silverstein. “We have several billion dollars of development activity in the pipeline and I’m very excited for the future of our company.”

Collins has been the head of acquisitions and development at Fisher Brothers since 2011. Most recently, he oversaw over \$1.5 billion in development of residential properties in New York City and Washington, DC, including 701 2nd Street NE on Capitol Hill, 225 East 39th Street, 101 West 87th Street, 37 Warren Street and 111 Murray.

He is the Founder of Colgate Development and, from 2004 to 2010, he was also the Owner. Other previous roles include President of Intrawest, COO and Partner of Millennium Partners, and Senior Vice President of Carol Management/Doral. His project highlights include multiple Ritz-Carlton and Four Seasons hotels as part of Millennium Partner’s mixed-use projects, The Ritz-Carlton, Charlotte; Andaz 5th Avenue, New York;; and the Residences at The Ritz-Carlton, Philadelphia.

Marty Burger, CEO of Silverstein Properties, said, “I’ve known Brian professionally and personally for 12 years. I am thrilled that he will lead our new projects in Manhattan and the outer boroughs. He’s had a terrific career in developing successful properties and we’re confident he will continue that track record on our behalf.”

Collins said, “I have long viewed Silverstein Properties as a successful and well-run real estate company. Under Larry and Marty’s leadership, Silverstein has grown to become a pre-eminent real estate development organization. I am excited to continue my work with the team as we embark on developing many exciting projects.”

Collins joins Silverstein Properties as the firm celebrates a string of successes in 2018. In June, the company opened 3 World Trade Center, an 80-story office tower anchored by the world’s largest media investment firm GroupM. The company also signed leases with stock exchange company IEX and McKinsey & Co. to occupy space in the building. In July, Silverstein closed on the \$1.2 billion purchase of the Disney-owned ABC campuses on the Upper West Side. In October, the company launched Silverstein Capital Partners, a real estate lending venture to take advantage of the financing gap left by banks. The firm recently completed One West End at Riverside Center.

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