

**19  
89** | **OVER  
TWENTY  
FIVE  
YEARS**



## **Richman named new CEO of Rakow Commercial Realty Group**

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David Richman, Rakow

White Plains, NY According to Rick Rakow, founder of Rakow Commercial Realty Group (Rakow Group), David Richman, long time senior broker at the firm, has acquired the company and is the new CEO. Richman will run the day-to-day operations of the firm, with Rakow stepping into his new role as chairman, working side-by-side with Richman to further grow the firm while continuing to serve its clients.

Rakow Group is a full-service commercial real estate firm that serves the office, medical, retail, investment, and industrial markets in Westchester and Fairfield counties with over 30 years experience. In addition to its several thousand transactions, they have represented such organizations as IBM, White Plains Hospital, Bleakley Platt & Schmidt, Citrin Cooperman, Feeding Westchester, illy cafe' North America and PURE Insurance.

“I am thrilled for David,” said Rick Rakow, who will continue at Rakow Group for the foreseeable future. “With his amazing record, I always knew he’d be the one to lead the next generation of Rakow Group. I look forward to working with him to support the business and its terrific growth trajectory.”

Richman joined the firm in 2002 and has over 16 years of experience in commercial real estate. He was named one of Westchester County’s Rising Stars in 2009 by the Business Council of Westchester. He attributes his success to maintaining strong client relationships, being persistent, and providing personalized hands-on service.

“I am excited, grateful, and humbled to be able to continue the tremendous legacy and fine reputation that Rick and our team have built,” he said. “There is no greater pleasure than being able to bring about positive outcomes for the tenants, buyers, landlords and sellers who turn to Rakow Group for representation. We go above and beyond for all our clients.”

Richman added that he is optimistic about the future of commercial real estate in the Westchester and Fairfield markets. “Given the dynamics we’re seeing in the region now, tenants, landlords, and investors will greatly benefit from the sound guidance and judgment of the professionals at Rakow Group.”

In addition to his volunteer activities with the Pediatric Cancer Foundation and Burke Rehabilitation Hospital, Richman has served on the Board of Directors of Kids X-Press and the Advisory Board of the Lighthouse Guild. He is president of the Executive Forum Business Group, and an active member of the Business Council of Westchester and the Westchester County Association. David Richman is a graduate of Ithaca College. He is an avid tennis player and enjoys coaching youth sports and spending time with his wife and three young

children.

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