

**19**  
**89** | **OVER**  
**TWENTY**  
**FIVE**  
**YEARS**



## **Greysteel continues New York City expansion: Opens Manhattan office and hires Jauregui as office co-lead**

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Miguel Jauregui, Greysteel

New York, NY According to Greysteel, a national commercial real estate investment services firm, the firm launched a New York City expansion and opened a Manhattan office with the addition of Miguel Jauregui.

Jauregui will specialize in arranging sales of private client, middle market, and institutionally

owned multifamily, and mixed-use properties and portfolios throughout New York City and boroughs with a specific focus on the Bronx and Upper Manhattan. In addition to his day-to-day responsibilities of deal execution, Jauregui, along with other office co-leads and president & CEO, Ari Firoozabadi, will carve the strategic vision of the team's continued expansion and growth of the territory.

Jauregui joins directors, Michael Stimler and Corey Schwartz; senior investment associate, Umar Khan; investment associate, Romain Sinclair; and senior transaction coordinator, Patrick Clark. Jauregui has played an active role within the New York City commercial real estate industry for nearly half a decade. His experience consists of approximately \$250 million in transactions spanning Manhattan, Brooklyn, Queens, and The Bronx, with a specialization in multifamily. Prior to joining Greysteel, Jauregui was at a New York City boutique investment sales firm. Aside from his investment sales experience, Jauregui also worked on an institutional lending platform across all CRE asset classes serving in both loan originations and workout functions.

“As the market dynamics have evolved while a broker's role in the transaction has shifted, Greysteel's collaborative environment and national platform seemed like the ideal next step in my business,” said Jauregui. “Furthermore, Greysteel's tech-focused platform with strong broker support will allow my business to better compete in the ultra-competitive NYC investments sales market where efficiency and time management are key to getting the deal done.”

“After expanding into Brooklyn in 2017, we are excited to have Miguel Jauregui open our Manhattan office and increase our market share,” said Greysteel president & CEO, Ari Firoozabadi. “Miguel shares our vision that technology must be utilized to optimize and drive efficiency to best serve clients in a dynamic marketplace. He has broad experience in capital markets and transacting an array of property types. He will only further enhance our ability to meet the needs of our clients.”

