



Year in Review 2018: Chintan Trivedi, RE/MAX In The City

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Name & Title: Chintan Trivedi, Broker/Owner

Company Name: RE/MAX In The City

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What was an unexpected event that occurred in 2018, and how did it impact your career or personal life?

Tennis and the tennis center I own in Williamsburg, Brooklyn are my passions. My success in real estate allows me to spend time on what I love. The importance of focusing on the specific needs and dreams of those who work with me was reinforced this year after speaking to a fellow RE/MAX broker from California. He suggested I change my approach from leading a team to specifically focusing on assisting individuals in my office achieve their dreams. I adopted this approach and in just a few months, our professionals have become more motivated, more productive and they are succeeding like never before.

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