



Year in Review 2018: Derek Bestreich, Bestreich Realty Group

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Name & Title: Derek Bestreich, President

Company Name: Bestreich Realty Group (BRG)

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What was the best decision that you made in 2018 and how did it impact your business?

We moved our headquarters from 2,000 s/f in Brooklyn to 5,000 s/f in lower Manhattan. This allowed us to hire experienced talent and expand our team and territory-based approach beyond Brooklyn. For calendar year 2018, we completed 54 Brooklyn property sales (closed and under contract) for \$140 million. We currently total 18 brokers, 11 of which are exclusively focused on Brooklyn investment sales and 7 of which are exclusively focused on Manhattan and the Bronx investment sales. We'll continue to expand our momentum and volume for 2019.

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