



## **Year in Review 2018: John Proscia, ACC Real Estate Services, Inc.**

December 18, 2018 - Spotlights

Name & Title: John Proscia

Company Name: ACC Real Estate Services, Inc.

Address: 155 First Street, Suite 104, Mineola, NY 11501

Website: accresinc.com

What was your most notable project, deal, transaction or professional achievement in 2018?

This year ACC was appointed as property manager for four large commercial office buildings that were placed into receivership. We managed the buildings from the appointment of the receivership to the sale of each building, and continue to manage two of the buildings post sale.

What was the best decision that you made in 2018 and how did it impact your business?

This year we focused on implementing an increase in technology throughout the entire company. This implementation allows for more efficient processes and helps us to better service our client's accounts. A large part of the implementation was due to a younger, more technologically proficient staff.

What market trend(s) will impact your industry in 2019?

Technology, as we've seen continuously in the past, is impacting the Real Estate and Property Management industry. Technology has enabled us to be connected in ways that weren't possible in the past.

What was an unexpected event that occurred in 2018, and how did it impact your career or personal life?

In the beginning of this year I had shoulder replacement surgery. Trying to fully recover and keep up with the business was a complicated task.

Do you have any New Year's Resolution(s)?

Not to die at my desk.

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