



## **Outside the Region: Hagwood joins Hunt Real Estate Capital as senior managing director and southeast regional manager**

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Birmingham, AL According to Hunt Real Estate Capital, Chad Thomas Hagwood has joined the firm as senior managing director and southeast regional manager. In his new role, Hagwood will be actively involved in the origination of multifamily and manufactured home community debt throughout the nation and will focus on loan originations through Fannie Mae, Freddie Mac, CMBS and FHA programs. Hagwood will oversee the Southeast Region and the manufactured home community production nationally.

"Chad is well-known in the industry for his focus on superior customer service and running a highly efficient process, as well as his knowledge, passion and commitment to the customer and to our industry," noted James Flynn, president and chief investment officer at Hunt Real Estate Capital. "These qualities have helped him build a reputation as one of the leaders throughout the country in commercial real estate finance."

"I am tremendously excited to join Hunt Real Estate Capital," said Hagwood. "I greatly admire Hunt's dedication to serving the customer, its entrepreneurial spirit, and the commitment to innovation within the commercial real estate lending industry. As one of the largest privately owned lenders in the country, I know our customers will appreciate the 'can-do' and 'take action' mentality that Hunt stands for. I am pleased to be a part of this team as we grow our platform, our customer base, and our brand."

Over the course of his career, Hagwood has closed in excess of \$8 billion in commercial real estate transactions throughout the United States. He is annually ranked as one of the industry's leading loan originators. Hagwood was named one of Birmingham's "Who's Who" in commercial real estate in 2017, one of the state's "Heavy Hitters" in banking in 2010, recognized by the Birmingham Business Journal's as one of the 25 Most Innovative Leaders in the Banking and Finance Industry in 2005, and one of Birmingham's "Top 40 Under 40" in 2002.

"Chad is an unbelievable addition to our company. He is a seasoned real estate executive who brings knowledge, know-how, a goal-oriented mentality and personal drive for excellence to Hunt Real Estate Capital," said Vic Clark, Hunt Real Estate Capital's head of production. "He is a well-known industry leader and a pioneer in manufactured home community lending arena. We know that the combination of his expertise and the Company's extensive product array will greatly accelerate the achievement of our national growth goals."

Hagwood currently serves as the chair of the Advisory Board for the University of Alabama at Birmingham's School of Business Finance Department. He established the Hagwood Endowed Scholarship in Real Estate in 2007 in honor of his parents and named the Chad Thomas Hagwood Finance Lab at UAB's new Collat School of Business building in 2016.

In 2017, Hagwood was awarded the Honorary Lifetime Membership Award by the UAB National Alumni Society, which is the Society's highest award bestowed on an individual whose contributions to UAB benefit the entire university community.

In addition, he serves on the Board of Directors for the Alabama Chapter of CCIM and is a Trustee Emeritus for the University of Alabama's Real Estate Center. Hagwood has authored a number of articles in a variety of national publications. He is a recurring speaker and panelist at industry conferences and events nationwide.

Hagwood earned his Bachelor of Science in Finance from the University of Alabama at Birmingham. His areas of concentration were Commercial Real Estate and Investment/Institutional Finance. While at UAB, Hagwood received presidential honors and served as president of both Rho Epsilon, the National Real Estate Fraternity, and the Financial Management Association.

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