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## **ElmTree Funds names Hsieh executive vice president**

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New York, NY According to ElmTree Funds, LLC, Annie Hsieh has been hired as executive vice president of investor relations, leading the firm's capital raising and investor relations functions.

Before joining ElmTree, Hsieh covered U.S. institutional investors as a director on the client relations team at ZAIS Group. Prior to this, she managed both investor relations and business development for Five Mile Capital where she focused on real estate and fixed income assets for U.S. and Asian institutional investors. Her background also includes a variety of investment, fundraising and trading positions at firms such as Barclays Capital, Credit Suisse and Citigroup, where she focused on a diverse set of industries and geographies.

“Annie’s in-depth knowledge of the real estate markets and longstanding industry relationships will play a key role in advancing our strategic growth priorities and broadening our global investor base,” said Jim Koman, managing principal at ElmTree Funds. “With this hire, we are further enhancing our fundraising and investor support capabilities.”

Hsieh said, “ElmTree is one of the most experienced real estate investment management firms focused on the net lease, sale-leaseback, and build-to-suit sectors and I look forward to having an immediate positive impact on the business. Net lease is a very stable and predictable asset class that investors like due to its recurring cash flows, and we see significant opportunity to grow the ElmTree platform as institutional investors continue to allocate more capital to real estate.”

Hsieh holds a Bachelor of Science in Finance from New York University Stern School of Business, as well as an MBA from Columbia Business School.