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AGC NYS & BCA NY launch partnership to strengthen construction industry voice in New York City and statewide

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New York, NY The Associated General Contractors of New York State (AGC NYS), a leading statewide voice of the construction industry, and the Building Contractors Association of New York (BCA), a leading association of union building contractors in the City of New York and downstate region, have entered into an unprecedented collaborative agreement to strengthen the voice of the construction industry in New York City and across the state.

The agreement between AGC NYS and BCA will provide a strong and effective partnership to bolster construction industry efforts in New York City, with the BCA supporting and supplementing AGC NYS' existing government affairs efforts in the City. AGC NYS, widely

recognized as the most influential construction industry organization in Albany, will support and supplement the BCA's efforts in the State Capital.

The agreement will also allow access to AGC NYS safety programs, events and proprietary education programs for BCA members. BCA NY members will have the opportunity to participate in AGC NYS events, industry-leading safety programs as well as education programs, including BIM, Lean, AGC Supervisory Training Program (STP), AGC Project Manager Development Program (PMDP) and the AGC NYS Future Construction Leaders Program.

Additionally, the BCA chairman and managing director will join the AGC NYS Building board of governors, serving alongside leaders of the building industry from all corners of New York State.

Mike Elmendorf,
AGC NYS

John O'Hare,
BCA

Howard Rowland,
E.W. Howell, AGC NYS and BCA

Scott Corneby,
Structure Tone and BCA

“This strategic agreement is the culmination and formalization of a growing partnership between AGC NYS and BCA. It will allow both AGC and BCA to better serve our members and more effectively advance and protect their interests before New York City and New York State government, giving both organizations a more forceful voice and stronger presence at a time when our industry faces both significant challenges and opportunities,” said Mike Elmendorf, president and CEO of AGC NYS.

“For 85 years, the BCA has been dedicated to the general welfare of its member contractors. The BCA continues to be the largest unified contractor voice negotiating and managing long-term labor-management relationships in the New York Metropolitan construction market. It became clear to me that the BCA and AGC joining forces strengthens both associations on the local and statewide levels. By sharing ideas and developing common strategies, we will present a unified front to the industry at large and the politicians in city hall and Albany. It’s a win-win,” said John O’Hare, managing director of BCA.

“As a longtime member and now officer of both of these distinguished industry organizations, I am excited about the significant potential this forward-thinking partnership brings not only for the associations, but most importantly, their members. Working together and united, AGC NYS and BCA will be stronger, smarter and bolder—and the firms they represent will benefit,” said Howard Rowland, president of E.W. Howell, chairman of AGC NYS and vice president of BCA.

“At a time when New York’s construction market appears to be healthy, we as contractors can never stand still. The nature of the industry demands constant vigilance and advocacy that only comes when contractors work together to address our collective problems and concerns. Whether it’s with clients, developers, politicians or the public at large, our industry needs strong advocates. This relationship between the BCA and AGC points us in the right direction” said Scott Corneby, president of BCA and executive vice president of Structure Tone, Inc.

