



2018 Women In Real Estate, Professional Services: Jessica Munzel, Admiral Real Estate Services Corp.

September 18, 2018 - Spotlights

Name: Jessica Munzel

Title: CFO/Principal

Company Name: Admiral Real Estate Services Corp.

How important is it for women to create a personal brand?

I think it's important for success in any field to highlight and develop what you are best at. Over the years, our firm has solidified its reputation as providing a higher level of attention to detail and commitment to achieving our client's goals, which is something that is crucial in our industry. Over our past 20 plus years specializing in the suburban New York market, we've consistently built Admiral's reputation for excellence, honesty and integrity. Many of our clients have been with us for over a decade.

How many messages are in your inbox right now and how do you manage email?

Ack. I do my best to keep up. See the one-word description below.

What do you do like to do for fun?

I like to spend time with my husband and our 11 year-old daughter, hiking, biking and swimming. Recently, I've been involved with environmental initiatives like spearheading a recycling and composting program at our local school system.

In one word, describe yourself:

Persistent

What are some of your biggest accomplishments in the last 12 months?

Admiral continues to grow its presence as a commercial real estate brokerage with expertise in the suburbs north of Manhattan (the Bronx, Westchester County & Fairfield County). Last year, in what has been described as a difficult environment, we closed over \$34 million of transactions.

What blogs, resources, podcasts or influencers have helped you?

Our firm does its own blogs on issues that are pertinent to commercial real estate, and to doing business in the New York City metro area. We also share articles we feel are relevant to our clients. Recent blogs that can be seen at www.admrialrealestate.com/blog are:

- Westchester: The Property Tax Quandary
- Unsettled Space – Retail Leasing 2018
- Retail Real Estate Stats for Westchester & Fairfield

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