

## Commercial Real Estate Guide - Energy Consultant: Evolution Energy Partners

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Evolution Energy Partners is a full-service energy consulting company founded on over 25 years of experience in the deregulated energy markets. Our executive team has over 80 years combined supply and demand side expertise – and has helped hundreds of clients save millions of dollars on their energy spend.

With utility expenses being the second largest expense category across all building types in the commercial sector – working with a trusted energy consultant can have a significant impact on your bottom line. How you use energy is an important factor in managing energy needs and our services are designed to address both the supply and demand sides of your energy spend. To maximize the impact of your energy strategy, we recommend shopping for your energy supply and conducting an energy efficiency audit.

Take advantage of favorable energy markets. Shopping for your portfolio's energy supply is a smart way to identify savings opportunities over your utility. With growing numbers of suppliers, it may become difficult to get an equal comparison of their pricing terms and contract language. After thorough due diligence, we work with all the best suppliers in each market. We also analyze the fundamental and technical drivers of price movements and make recommendations on when markets pose the greatest benefit. It's never too early to buy ahead, even if you signed a contract recently – there could be opportunities three to five years out.

Conduct an energy efficiency audit. Depending upon the season, there are different demands placed on your building systems and it's always recommended to conduct an energy audit throughout your portfolio. Evolution Energy Partners conducts thorough ASHRAE Level 2 equivalent audits at no cost or obligation to you. Our engineers review each system – including lighting, HVAC, mechanical and refrigeration loads – and provide you with detailed recommendations and costs to permanently reduce your energy consumption and related operating costs. We have expertise regarding the best efficiency measures for the commercial real estate industry, self-perform the installation of solutions, use all available utility and government rebate and incentive programs and provide a variety of financing options to provide our clients with the greatest flexibility to implement the chosen solution.

Protecting your portfolio from the volatile energy markets can be accomplished with a good partner – reach out to us to get started.

Chuck Hurchalla is the president of Evolution Energy Partners, Exton, Pa.

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