



Crystal Window moves up in rank for Top 100 List

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FLUSHING, NY National manufacturer Crystal Window & Door Systems has moved up in its ranking in Window & Door Magazine's annual Top 100 Manufacturers List. On the List for the 20th consecutive year, Crystal has now been included in the \$100-\$200 million category, placing the firm among the top 30 fenestration manufacturers in North America. This puts Crystal in exclusive company since there are an estimated several thousand window and door manufacturers in North America.

The List, compiled by one of the National Glass Association's publications, highlights major fenestration manufacturers by revenue.

"There are many reasons for Crystal's advancement on the Top 100 List, including increased aggregate sales and the expansion of our production capacity and facilities around the country," said Steve Chen, company president. "But the real drivers behind our success are our national sales team, our production staffs, and our technical experts who are leading the company's growth."

Started as an immigrant family business in 1990 in Queens, New York City, the firm remains privately owned and is now led by the family's second generation, Steve Chen. Crystal has expanded over the years with new products, new equipment, and new manufacturing facilities, and now has nearly one million square feet of production space in five plants across the country. Over 700 Crystal employees make well over 400,000 window and door units annually, which are distributed in over 40 states. Vertically integrated, Crystal fabricates both aluminum and vinyl extrusions, insulating glass units, installation accessories, and provides many finishing options.

Crystal's latest expansion is in Northeast Pennsylvania, where in November 2015 it acquired an existing 336,000-ft² industrial facility on a 226-acre property. Since the purchase, Crystal has renovated a significant part of the existing building, acquired and installed new production equipment, and hired 90 employees for the PA operation. Further expansion is underway as part of a multi-year plan for the Pennsylvania factory.

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