



## **2018 Women in Real Estate and Construction Services: Courtney Janto, Buckingham Properties**

March 20, 2018 - Spotlights

Name: Courtney Janto

Title: Leasing and Tenant Relations

Company Name: Buckingham Properties

Years in your current field: 9

What professional organizations or associations are you a member of? NYSCAR, ICSC, Women In Real Estate & Development

What was your greatest professional accomplishment in 2017?

In 2017 I received the NYSCAR Commercial Deal of the Year Award. This award was for an 8,000 s/f restaurant that is going in downtown Rochester. The restaurant is a national group and we are very proud to bring them downtown. Like many mid-size cities we are seeing a resurgence in downtown Rochester and this deal and award showcased our city making a turn towards revitalization.

What was your most notable project 2017?

The most notable project I worked on in 2017 was on a build to suit for a National Rock Climbing Gym – Central Rock Gym. Buckingham Properties is building them a 20,000 s/f customized gym with space for a four-story climbing wall. Working with this group really checked a lot of boxes for me; bringing a national tenant to downtown, working with millennials on a successful concept, and working through all the elements of a build to suit.

If you have had a mentor in your career, who was it and what did they teach you?

My biggest mentor in my life and career is my mother. She has taught me you can have it all you just need to be willing to earn it. She has shown me how to be a fantastic mom and professional and to never settle. Keep pushing in your career and always advocate for yourself and your family.

What trends are you seeing so far this year in your field?

The major trend we are seeing is a downtown resurgence. We are seeing new offices starting up in Downtown, large offices transitioning from suburban areas to our center city, and new bars and restaurants signing leases.

When I am not working I am...

Living my best life as a mother of two boys, a wife, a friend, a sister, and a mentor. And occasionally enjoying a really good glass of red wine.

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