



Arbor surpassed \$1 billion through the Freddie Mac Small Balance Loan program in 2017

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Uniondale, NY Arbor Realty Trust, Inc. has achieved another milestone in its small balance loan history by funding \$1 billion through the Freddie Mac Small Balance Loan (SBL) program in less than a year's time.

Arbor has been the top Freddie Mac SBL loan lender for two years straight and was a key contributor to the development of the Freddie Mac SBL platform, which launched in late 2014.

Earlier this year, Arbor was recognized with the distinction of being the first lender to reach the \$2 billion origination mark since the program's inception.

"The continued year-over-year increase in Freddie Mac SBL funding is yet another indicator of the strong demand for a consistent, streamlined product that serves the type of housing our nation's workforce calls home," said Ivan Kaufman, chairman, president and CEO of Arbor Realty Trust, Inc. "Freddie Mac's commitment to developing a competitive loan product continues to evolve to meet the changing demands of today's multifamily investors on a national basis."

The Freddie Mac SBL program—which provides competitive non-recourse funding for multifamily loans between \$1 million and \$7.5 million nationally—offers Arbor clients flexible terms through the availability of six different fixed-rate and hybrid ARM financing solutions, with amortization up to 30 years and LTVs up to 80% in certain markets.

"Arbor's commitment to speed, efficiency and customer service has helped propel our Small Balance Loan Program to new heights," said David Brickman, Executive Vice President and head of Freddie Mac Multifamily. "We congratulate Arbor on reaching yet another SBL milestone. As we look to 2018, we are excited by the prospect of further success made possible by our continued partnership."

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