

## 2017 Year in Review: Davidson Chen, Gamco Corp.

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Name & Title: Davidson Chen, Sales Manager

Company Name: Gamco Corporation

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What was the best decision you made in 2017 and why?

More and more architects are designing with a greater use of glass wall systems, and Gamco's improved glazing systems offer the energy efficiency property owners demand. Over the last year, Gamco invested in upgrading and testing its entranceway and storefront systems for enhanced energy efficiency and structural performance. In this way, our products continue to meet the needs of a wide variety of New York properties.

What trends will impact your business in 2018?

Increasingly, we are seeing more customization of metal and glass systems used in new and renovated properties. Gamco easily provides customization through the use of 3D printing to produce sample models and CNC machining equipment, delivering the custom look architects and owners want. Experience also matters. Gamco's professional craftsmen are highly skilled and trained, many with over 30 years' experience in architectural metal design and fabrication.

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