



## **2017 Year in Review: Michael Edery, Paradigm Commercial Real Estate LLC**

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Name & Title: Michael Edery, Principal

Company Name: Paradigm Commercial Real Estate LLC

Address: 445 Central Avenue Suite 215 Cedarhurst, NY 11516

What was your most notable project, deal, transaction or professional achievement in 2017?

We completed a \$1 billion refinance for a private family office.

What was the best decision you made in 2017 and why?

Not to rehire sales staff. Bigger is not always better.

Who or what contributed to your success in 2017 and why?

My trusted assistant, Rivky. Can't manage without her!

What trends will impact your business in 2018?

Hopefully I will get my act together...

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