



## **2017 Year in Review: Doug Haines, Haines Security Solutions, LLC**

December 19, 2017 - Spotlights

Name and Title: Doug Haines, Owner/CEO

Company Name: Haines Security Solutions, LLC

Address: 6566 Stork Street, Ventura, CA 93003

What was your most notable project, deal, transaction or professional achievement in 2017?

In April, I was recognized with the Security Industry Association's Sandra Jones Volunteer of the Year 2017 Award for my contribution to the Mercer County Community College Associates of Science Degree Program in Security Systems Technology.

In November, I was lauded for my career contribution to the defense of the nation with an Excellence in Homeland Security – ASTOR Platinum Award presented by American Security Today.

Apart from my personal contributions, I'm most proud of our Risk Analysis methodology receiving a Security Today Platinum GOVIES Award and American Security Today bestowing a Platinum award for Best Homeland Security Education Program for our Physical Security Training and Certification Program.

What trends will impact your business in 2018?

The switch from the old fashion vertical building block approach to developing mitigation strategies to a more horizontal approach is beginning to take shape. As urban systems become more and more complex so will the need for systems to be completely integrated. Complex systems do not require complex solution but they do require integration to function properly. We're excited to facilitate the transition from electronic technology reliance and dependency to a more calibrated and "socially engineered" approach to inhabited space design within the built environment. Smart and safe cities of the future demand and depend on us getting it right.

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