



## **Message from the NYSCAR president: Upcoming deadlines - by Brian DiNardo**

December 05, 2017 - Upstate New York

I hope everyone enjoyed the Thanksgiving holiday with friends and family. I wanted to remind members of some upcoming deadlines, education opportunities and code of ethics training.

Realtor of the Year Nominations due December 15

NYSCAR is accepting applications for Realtor of the Year. The purpose of the award is to recognize an outstanding active member of the New York State Commercial Association of Realtors (NYSCAR) for the year.

If you would like to nominate a NYSCAR member, please submit your nomination to the ROTY Committee, c/o NYSCAR, 130 Washington Ave., Albany, NY 12210. Please submit your nomination by December 15.

Request for Committee Service due December 15

To continue to grow and provide you with the services and benefits you want – we encourage your participation by serving on one or more of the NYSCAR committees. Committee service is easy – “Meetings” can be conducted by teleconference. Help us by getting involved! Contact Ali Mann ([amann@nysar.com](mailto:amann@nysar.com) or Sherry Marr ([sherry@nycap.rr.com](mailto:sherry@nycap.rr.com)) if you are interested in getting active with the association by serving on one or more committees.

Realtors Triple Play

Sponsored by the New York, New Jersey and Pennsylvania Associations of Realtors

Join the thousands of Realtors who will be attending the Realtors Triple Play Conference this December in Atlantic City. There will be a commercial track which includes the following sessions:

Monday, December 4, CCIM: Commercial Real Estate Negotiations;

Tuesday, December 5, New York State Legal Update, 20 Ways Your Cash Cow Can Graze: Increase Your Property Management Income; Follow the Money-The New Movement of Capital; 1031 Tax Exchanges and Self-directed IRAs; Property Management 101: The Essentials;

Wednesday, December 6, Go Global: Risk Management for International Practitioners; National Economic Trends in Commercial Real Estate; NYS Fair Housing in rentals: The Essentials; Foreign nationals and the New FIRPTA Compliance; Commercial Brokerage Due Diligence

Visit [REALTORSTriplePlay.com](http://REALTORSTriplePlay.com) to view the full session schedule, CE details and to register.

### Code of Ethics and Professional Standards Training

This course, sponsored by the NYS Association of Realtors, is a must for local board/association presidents, directors, executive officers, professional standards administrators and legal counsels, in addition to grievance and professional standards committee members. Any other members interested in learning more about the professional standards process are welcome. The course satisfies NAR's mandatory ethics training requirement.

In this course, you'll:

- Gain a full understanding of the conduct of ethics and arbitration hearings, enforcement procedures and disciplinary guidelines.
- Learn about the mediation process and its benefits.
- Explore the mandatory Ombudsman program and citation options.

Upcoming classes include:

February 15 – in Batavia

February 16 – in Syracuse

March 6 – in Binghamton

March 8 – in Saratoga

March 9 – in Lake Placid

6 Hours of CE credit is included.

Cost: \$125 members/\$150 non-members

Register online today or call NYSAR at 800-239-4432x219. To register via mail or fax, [click here](#) for a registration form in PDF format.

Mark your calendar! NYS Commercial Real Estate Conference will be held June 4 – 6, 2018 at the Turning Stone Resort and Casino, Verona. Don't miss out on deal-making, great networking and

commercial continuing education.

Happy holidays and best wishes for a happy, healthy and prosperous New Year.

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