



## **Schuckman Realty expands, selects Dickey as vice president of New York City landlord representation**

November 21, 2017 - Front Section

New York, NY According to Schuckman Realty Inc., Trent Dickey has joined the Schuckman team as vice president of New York City landlord representation, a newly created position to manage the firm's brokerage expansion.

Dickey is responsible for managing and growing landlord leasing operations including overseeing brokerage teams and facilitating deal-making. His experience spans asset classes nationally and his track record of deal making has helped him build a network of retailers, brokers and landlords.

Previously, Dickey was head of retail leasing at Cohen Equities where he managed a five million s/f portfolio across 27 states. In that position, he completed over 100 transactions of urban, suburban, grocery anchored and lifestyle centers as well as redevelopments.

Dickey also worked at Acadia Realty Trust as a leasing representative covering the New York, Boston and Chicago metro areas where he closed over 70 transactions comprised of a mix of urban, suburban, development and grocery anchored properties. He started his career as an analyst and was eventually promoted to director of brokerage with NAI Global of NYC where he closed over \$60 million of office and retail transactions in Manhattan and Brooklyn.

"As Schuckman Realty approaches its 40th anniversary, we continue to focus on growth on core markets and adding key players to our organization," said Schuckman Realty president Kenneth Schuckman. "Trent brings a level of sophistication that will complement our existing team by blending in-house landlord experience with deep local market knowledge. His exceptional network and deal making track record will be an asset in our expanding presence in NYC and the boroughs while ensuring we continue to offer unparalleled service and performance for all our clients."

"I am extremely excited to be joining Ken's team and to help continue building an already impressive brand," said Dickey. "Schuckman's experience and track record speaks for itself and represents the ideal platform to capitalize on the immense opportunities in retail real estate throughout NYC especially in outer-borough markets."

Dickey majored in finance, graduated from Tulane University's AB Freeman School of Business and received a bachelor of science degree in management.

He is a licensed associate real estate broker and a member of the ICSC, the ICSC Next Generation

Committee, The Young Men & Women's Real Estate Association of New York, and an active member of the Metropolitan Club and their Junior Membership Committee, including the Real Estate Board of New York, REBNY.

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540