

Hunton & Williams appoints Hayman special counsel

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New York, NY Hunton & Williams LLP continues the expansion of its real estate practice with the arrival of Jill Hayman as special counsel. Hayman will head the New York real estate leasing platform. She brings more than 35 years of experience in executing sophisticated real estate transactions.

"Jill brings tremendous experience on both the landlord and tenant side of leasing and is the perfect addition to our leasing practice," said Carl Schwartz, co-chair of the firm's global real estate practice. "Having spent 15 years in-house at Morgan Stanley prior to her recent big law firm experience, Jill is uniquely qualified to appreciate our clients' needs and the business and operational concerns behind every lease."

Hayman's practice focuses on the representation of real estate owners, developers and tenants in connection with office and retail leases, data center leases and colocation agreements, corporate relocations, construction contracts and real estate acquisitions and dispositions and related government incentive programs.

Prior to joining Hunton and Williams, Hayman was a managing director in the legal department of Morgan Stanley where she was responsible for the global legal coverage of the firm's corporate real estate portfolio comprised of over 1,000 retail locations and over 40 HQ locations, which included acquisitions and sales, leasing, design and construction, facility management matters, as well as coverage of the real estate aspects of mergers and acquisitions. Her international experience includes the development and leasing of large HQ premises and data centers in Hungary, Japan, Hong Kong, London and Glasgow.

The Hunton & Williams real estate group advises clients on matters involving the full spectrum of commercial, industrial, retail, multifamily, hospitality and mixed-use properties. With more than 75 real estate and finance lawyers, the group closed deals in 34 states and handled over 185 transactions totaling \$37.5 billion last year. Working across practices to service clients in the real estate industry, the team has advised on more than 200 REITs. In addition, the team was named among Dealogic's top 10 advisors for handling nearly \$20 billion in real estate M&A deals in 2016, and its lending team handled \$6.8 billion in financial institutions' mortgage loans last year alone.

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