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## Rechler Equity Partners and East/West Industries open 48,233 s/f facility space at 2002 Orville Drive

August 01, 2017 - Owners Developers & Managers



Shown (from left) are: Ted Trias, director of acquisitions & leasing, Rechler Equity Partners; Mitchell Rechler, managing partner, Rechler Equity Partners; Mary Spinosa, founder, East/West; Teresa Ferraro, president, East/West; Joe Spinosa, VP business development, East/West; and Chris Costa, director of leasing, Rechler Equity Partners.

Ronkonkoma, NY Rechler Equity Partners recently joined the principals of East/West Industries and other guests from the town of Islip for a ribbon-cutting ceremony to celebrate the opening of its new facility. Rechler Equity Partners and East/West Industries, both family-owned and operated businesses based on Long Island, worked together and reached an 11-year agreement for 48,233

s/f of high-end industrial space at 2002 Orville Dr. The two companies also reached an agreement for the lease of an additional 7,500 s/f of warehouse space at a nearby facility.

“We pride ourselves on being a family owned and operated business, and we always take pleasure in helping other family-owned business—like East/West Industries—get the space needed to continue expanding,” said Mitchell Rechler, managing partner of Rechler Equity Partners. “2002 Orville Dr. is one of our premier properties for high-end manufacturing. We are thrilled the space is being utilized by a company that not only makes products that keep the service members of the U.S. Department of Defense safe, but also shares our values and core business principles.”

When East/West Industries initially approached Rechler Equity Partners about their building at 2002 Orville Dr., the space was under lease by an existing tenant through December 31 of this year and was only available for sublease. East/West Industries was looking for a landlord that could provide a turn-key installation and long-term lease. Rechler Equity was able to terminate the lease with the existing tenant, provide East/West Industries with the installation required for the business, and enter into an 11-year lease agreement.

“As we approach our 50th anniversary, all of us at East/West Industries look forward to many more years here on Long Island,” said company president Teresa Ferraro. “Working with the town of Islip and Rechler Equity Partners helped us set the stage for continued growth and success doing important work of saving aircrew lives.”

Founded on Long Island in 1968, East/West Industries designs and manufactures aircraft seats and other products focused on increasing the safety of aircrews. The upgrade in space will allow the company to expand its office and manufacturing areas by 75 percent while increasing its 75-person workforce by 40%. The added space will also allow for new features, such as a 3-D printing lab, high-speed machining, and several innovations intended to reduce product development and production time.

Shown (from left) are: Joe Spinosa, VP business development, East/West; Mitchell Rechler, managing partner, Rechler Equity Partners; Mary Spinosa, founder, East/West; and Teresa Ferraro, president, East/West.