



Maloney and Mucilli lead new private client banking team at signature bank with Olimpio and Robertson

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White Plains, NY Signature Bank has appointed a new four-person team, based out of the bank's private client office. The team, led by Michael Maloney and Nick Mucilli, each of whom were named group director and senior vice president, all join from Sterling National Bank (White Plains and Yonkers locations). Most of the team worked together for 10 years, primarily at Hudson Valley Bank, prior to its merger with Sterling. The team is also comprised of Daniel Olimpio and Lindsey Robertson, who will each serve as associate group director and vice president.

Maloney spent 30 years in the finance and banking industry, with 24 years at Sterling/Hudson Valley. At Sterling, he was senior managing director/senior vice president, where he led a team in Westchester for two years. Prior, at Hudson Valley, he was based at the Yonkers headquarters, serving as chief banking officer/executive vice president, managing the bank's commercial business activities.

Mucilli also brings 30 years of banking-related experience to his new position, with 10 spent at Sterling/Hudson Valley Bank. Most recently, he was senior managing director/director of cash management, leading cash management sales and implementation for the entire Sterling footprint, based in Yonkers. He developed the cash management division for Hudson Valley Bank nearly nine years ago.

Olimpio was a cash management sales manager/vice president at the Yonkers location, responsible for overseeing the cash management sales team across all specialty banking units.

Robertson spent nine years with her former employer. Most recently, she served as cash management implementation manager/vice president in Yonkers, managing the cash management implementation team for commercial and specialty clients.

Concurrent with the new team appointment, Signature Bank also expanded one of its existing teams with the naming of William Mooney, III, Esq. to the post of group director and senior vice president. He joins the private client banking team lead by Thomas Mooney in Greenwich, Conn.

Mooney has an extensive business, legal and political career, with roots cultivated throughout Westchester County and the Hudson Valley region. Previously, he was director of the Office of Economic Development for Westchester County and Executive Director of the Westchester County Industrial Development Agency (IDA) and Local Development Corporation (LDC) in White Plains. In

each of these positions, he was entrenched in the vibrant Westchester business landscape, serving as liaison to the business community, encouraging businesses to stay, grow and relocate to the county and region to support continued growth through financial, economic and business incentives. Earlier, he was a chief advisor for governmental operations in Westchester County, overseeing county budget and policy initiatives. Mooney, a lawyer by trade, was a partner at the law firm of Plunkett & Jaffe Group of McKenna Long & Aldridge LLP and corporate counsel for the city of Yonkers. He brings a plethora of key contacts and relationships throughout Westchester County and New York State to his new role with Signature Bank.

“We begin 2017 with further opportunities to attract additional veteran private client banking teams who bring extensive expertise to our network. In the case of Michael and Nick’s team, they have garnered strong reputations throughout Westchester’s business community, an important growth area for the Bank. The team has decades of experience serving the county, which we believe bodes well for the Bank’s growth in this area,” said Joseph DePaolo, co-founder, president and chief executive officer at Signature Bank.

“Complementing our growth initiative in Westchester is Bill Mooney’s years of work within the County and region. He has dedicated his career to catering to the county’s economic development, and the relationships he has forged will prove beneficial to our role within the Westchester commercial banking arena. We look forward to the efforts our new colleagues will put forth in their roles within our growing franchise,” DePaolo said.

Maloney earned a Bachelor of Arts degree in Economics and History from Manhattan College and a Juris Doctorate from Brooklyn Law School. Mucilli, a native of Westchester County, holds a Bachelor of Science degree in Business Administration along with a Master’s degree in Business Administration from Manhattan College. Olimpio attended Rensselaer Polytechnic Institute, where he obtained his Bachelor of Science degree in Business. Robertson holds a Bachelor of Science degree in Finance from Sacred Heart University in Fairfield, Conn.

Moone earned his Bachelor’s degree in Business Administration from Villanova University and a Juris Doctorate from Pace University School of Law. He is a board member of: Board of Visitors, Pace University School of Law; Westchester County Local Development Corp.; American Red Cross- Greater New York, Metro North Region; Westchester County Association; Mercy College MBA Business Advisory Board/Council; and, Fleetwood Acres Owners Cooperative, LLC. He is a member of New York State 2nd Department Judicial Screening Committee and the United States District Court-Southern District of N.Y., Magistrate Merit Selection Panel. He previously served on the following boards: New York State Mid-Hudson Regional Economic Development Council (MHREDC); Hudson Valley Economic Development Corporation (HVEDC); ArtsWestchester-Westchester Council for the Arts; Dominican Sisters Family Health Service; and, Mercy College, Dobbs Ferry, N.Y. (Board of Trustees). He is past Commissioner/Board Member New York State Office of Parks Recreation and Historic Preservation and former chair of the Westchester County Association – Government Affairs Committee. He is also past president of the Society of the Friendly Sons of St. Patrick – Westchester County and a former representative for the Westchester County Deferred Compensation Board.

Signature Bank, member FDIC, is a New York-based full-service commercial bank with 30 private client offices throughout the New York metropolitan area, including those in Manhattan, Brooklyn, Westchester, Long Island, Queens, the Bronx, Staten Island and Connecticut. The bank's growing network of private client banking teams serves the needs of privately owned businesses, their owners and senior managers.

Signature Bank offers a wide variety of business and personal banking products and services. Its specialty finance subsidiary, Signature Financial, LLC, provides equipment finance and leasing. Signature Securities Group Corp., a wholly owned Bank subsidiary, is a licensed broker-dealer, investment adviser and member FINRA/SIPC, offering investment, brokerage, asset management and insurance products and services.

Since commencing operations in May 2001, the bank has grown to \$39.05 billion in assets, \$29.04 billion in loans, \$31.86 billion in deposits, \$3.61 billion in equity capital and \$3.35 billion in other assets under management as of December 31, 2016. Signature Bank's Tier 1 and risk-based capital ratios are significantly above the levels required to be considered well capitalized.