



## **Nelson and Pinnola of NAI Long Island broker \$1.2 million sale**

April 04, 2017 - Long Island

407 E. Meadow Avenue - East Meadow, NY

East Meadow, NY Bruce Nelson, senior director, and Brian Pinnola, principal, both of NAI Long Island, represented the seller and the buyer for the sale of 407 E. Meadow Ave. The transaction was for a 5,880 s/f office building, for a total value of \$1.2 million. The buyer and seller of this property would like to keep their identities private.

The two-story property was built in 1994 and features an elevator and on-site parking - 16 spaces.

Nelson joined NAI Long Island as senior director, specializing in investment sales, in late 2016. During his career, Nelson has closed real estate sales for corporate, institutional and entrepreneurial investors and occupiers totaling in excess of \$800 million, having placed over 6.5 million s/f in Long Island, Westchester, New York City and New Jersey.

Brian Pinnola, NAI Long Island

Bruce Nelson, NAI Long Island

Pinnola began his career in 1984 working with NAI Long Island principal Carmine Inserra concentrating his efforts on JFK International Airport servicing custom house brokers, freight forwarders, airlines and ancillary airport businesses in lease and sale transactions. In 2004, Brian expanded the scope of his logistics service nationally, having negotiated warehouse and office leases at Los Angeles International, San Francisco International, Chicago O'Hare, Indianapolis and BWI in Washington D.C. Additionally, Pinnola is the exclusive leasing agent for Seagis AirPark @ JFK, a portfolio which comprises 500,000 s/f in 27 buildings at John F. Kennedy International Airport.

NAI Long Island is a full service commercial real estate firm serving Nassau, Suffolk, and Queens counties since 1980. Our professional staff have in-depth market knowledge, experience, and the proven ability to negotiate successful client-specific transactions. Our expertise is enhanced by state of the art systems, and a comprehensive database to provide market and property information. NAI Long Island is a member of NAI Global, the premier network of commercial real estate firms spanning the globe.

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