



## **Matthew Kilty, Trinity Building + Construction Mgmt. Corp.**

December 22, 2014 - Spotlights

What was the best thing that happened to you or your firm in 2014?

In 2014 we opened our Albany, NY satellite office which was an exciting milestone for Trinity. Our staff there is focused on Trinity's expansion into the multifamily market that was also new this year.

What was your most notable project, deal, transaction or personal achievement in 2014?

It would be two things. The first would be seeing our business development plan come to fruition and the second would be the growth and success of our incredible staff in all three offices.

What are you looking forward to accomplishing in 2015?

In 2015 we look forward to gaining market share in our corporate interiors group while continuing to expand our New York office and presence there.

What are some of your real estate predictions for 2015?

- \* Rising office rents due to lower stock and competition from assets being converted to residential use
- \* Increase in suburban activity
- \* Uptick in short term interest rates
- \* Rising cost of skilled labor and potential shortage in the late summer.

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