

## 25 Year Anniversary Q&A: Ed Smith

August 26, 2014 - Spotlights

Name: Ed Smith

Title: Regional Director for NY and CT

Company Name: Coldwell Banker Commercial NRT

Year Founded: 1906 Years with Company: 10

Years in real estate industry: 40

Q: The approximate number of years you have been a subscriber and/or how the NYREJ has been a benefit to you and/or your business.

A: I believe I started reading the paper around 1998. Having been successful in the commercial real estate business I wanted to share with others how to do it. So in February, 2003 I wrote my first article for the paper. This started my "Commercial Classroom" monthly column and I have been writing articles now for 135 issues. I hope my "tidbits" of education have helped new agents and served as a refresher for experienced agents. I thank all of you who have read my columns.

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