



06-10-2014 - REBNY to hold Retail Deal of the Year Awards

May 27, 2014 - New York City

New York City's retail market is buzzing with anticipation over the 18 nominations the Real Estate Board of New York (REBNY) has received for the coveted Retail Deal of the Year Awards. The winners of the awards, which annually recognize the most creative and significant New York City retail deals, will be announced at the Retail Committee's Deal of the Year Cocktail Party on Tuesday, June 10 at the 101 Club.

REBNY will recognize two winners for top deals completed in 2013: the Most Ingenious Retail Deal of the Year that demonstrates exceptional broker acumen (ingenuity & creativity), and the Most Significant Retail Deal of the Year that recognizes the most significant retail deal in its overall characteristics and importance to the New York City retail market.

"Navigating the retail market and negotiating knock-out deals that shape the city's landscape requires a tremendous amount of ingenuity and dedication," said Peter Braus, managing principal for Lee & Associates NYC and chair of REBNY's retail committee. "We congratulate all of our nominees on their incredible accomplishments and look forward to honoring our winners at the Retail Deal of the Year Awards in June."

The 2013 submissions are:

- * "West Side Market Goes East - 82-84 Third Ave." Brokers: Ross Kaplan & Stu Morden, Newmark Grubb Knight Frank.
- * "Dennis Basso Flagship on Madison - 825 Madison Ave." Brokers: Robin Abrams & Alan Victor, The Lansco Corporation.
- * "Tweet This: Room & Board is Coming to Chelsea - 249 West 17th St." Brokers: Richard Hodos, CBRE, Inc., and Jeffrey D. Roseman and Amy Zhen, Newmark Grubb Knight Frank.
- * "What A Long, Strange Trip It's Been: Bringing National Retailer Guitar Center to a Side-Street Sub-Basement off Times Square - 218 West 44th St." Brokers: Lon Rubackin & Gary Trock, CBRE, Inc.
- * "Preserving Times Square Music Retail Heritage - 218 West 44th St." Broker: Bruce Shepard, SCG Retail.
- * "A New Urban Outlook: Expanding the Boundaries of Herald Sq. - 1333 Broadway." Brokers: Andrew Goldberg, Eric Gelber and Matt Chmielecki, CBRE, Inc.
- * "A Marriage Made in (Marketing) Heaven: The Polo/Ralph Lauren Lease at 711 Fifth Ave." Broker: Richard Hodos, CBRE, Inc.
- * "The Final Jewel in the Crown: The Rebirth of Herald Center and its Market-Changing Effects on 34th St. - 1293 Broadway." Brokers: Susan Kurland and Victoria Oliva, CBRE, Inc.
- * "Whole Foods Market, Williamsburg Brooklyn - 240 Bedford Ave." Brokers: Jacqueline Klinger and Chase Welles, SCG Retail.
- * "Brooklyn Heights Plaza - Bridging Brooklyn's Hottest Retail Neighborhoods." Broker: Peter Ripka,

Ripco Real Estate Corp.

* "A NYC Retail Journey: Barneys Comes Homes - 107 Seventh Ave." Broker: Peter Ripka, Ripco Real Estate Corp.

* "7th Ave. and 17th St.: The Return of Barneys to this Magical Corner." Brokers: Jeffrey Roseman and Barry Gosin, Newmark Grubb Knight Frank Retail.

* "Making A 20-story Fashion Statement: 693 Fifth Ave. & Valentino." Brokers: Andrew Goldberg, Eric Gelber and Matt Chmielecki, CBRE, Inc.

* "The ART of a Deal - 437 West 16th St." Brokers: Joanne Podell and Brandon Singer, Cushman & Wakefield, Inc., and Gary Schwartzman, George Graf, Ken Zakin and Carol Ann Flint, Newmark Grubb Knight Frank.

* "David v. Goliath: Using Ingenuity and Due Diligence As a Sling Shot - 442 Seventh Ave." Broker: Benjamin Fox, Massey Knakal Realty Services.

* "Starbucks Inwood - 4761 Broadway at Dyckman St." Broker: David Firestein, SCG Retail.

* "Harman International - 527 Madison Ave." Broker: James Frederick, Cassidy Turley.

* "A Chocolate Factory Is Born In Brooklyn - Brooklyn Army Terminal." Broker: Roberto Camacho, Buchbinder & Warren Realty Group LLC.

Registration is required to attend the Retail Deal of the Year Cocktail Party on Tuesday, June 10 at the 101 Club. Please visit www.rebny.com for details.

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